

Dow Chemical

Sustainable Decision Making: Designing for a Sustainable Future at

Mark Jones

Executive External Strategy and Communications Fellow

The Dow Chemical Company 16 May 2013





















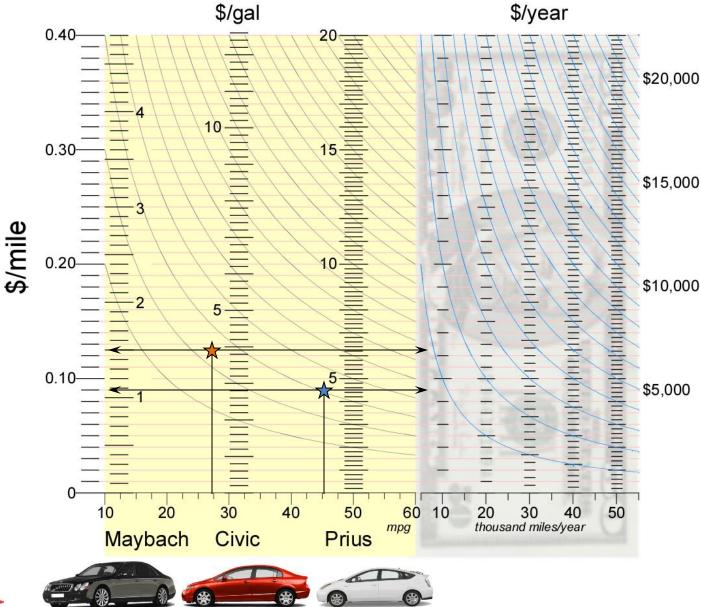
























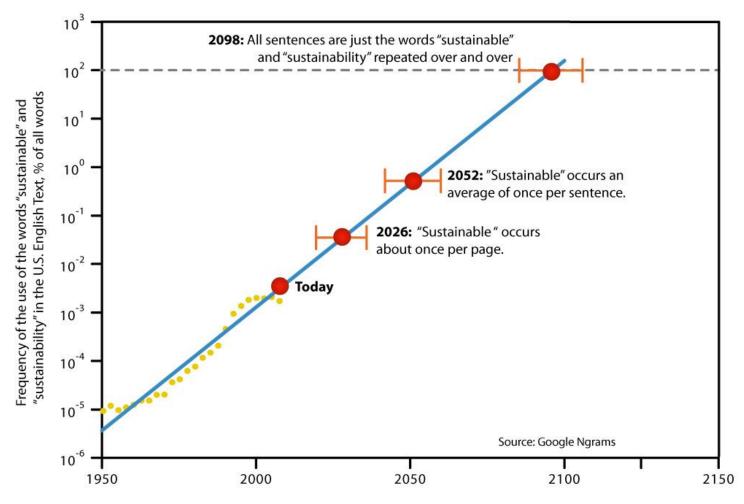


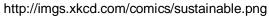






Sustainability is Unsustainable?







Sustainable?





Is this Cup Sustainable?



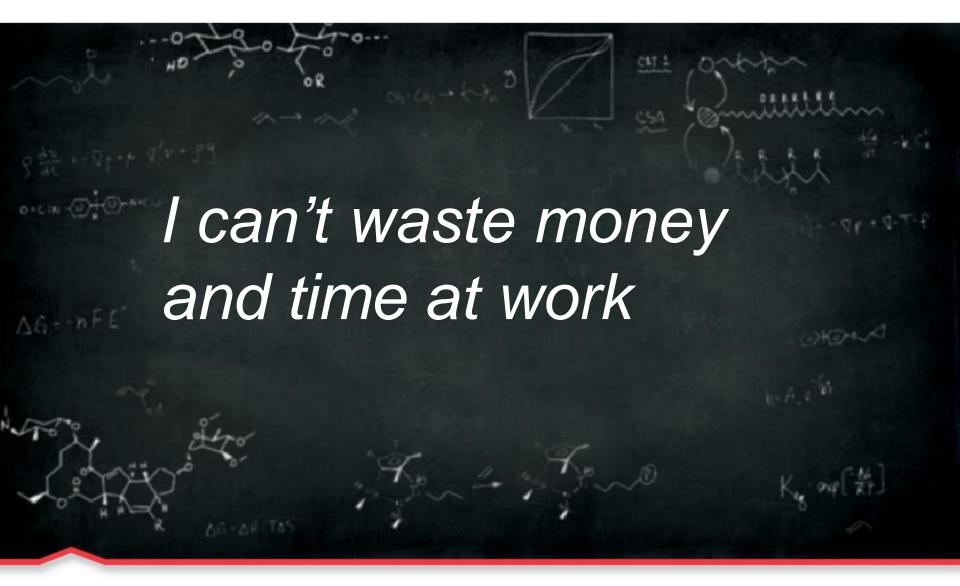
Sustainable is not an intrinsic property of a material! You can't know by just looking.



How about this one?



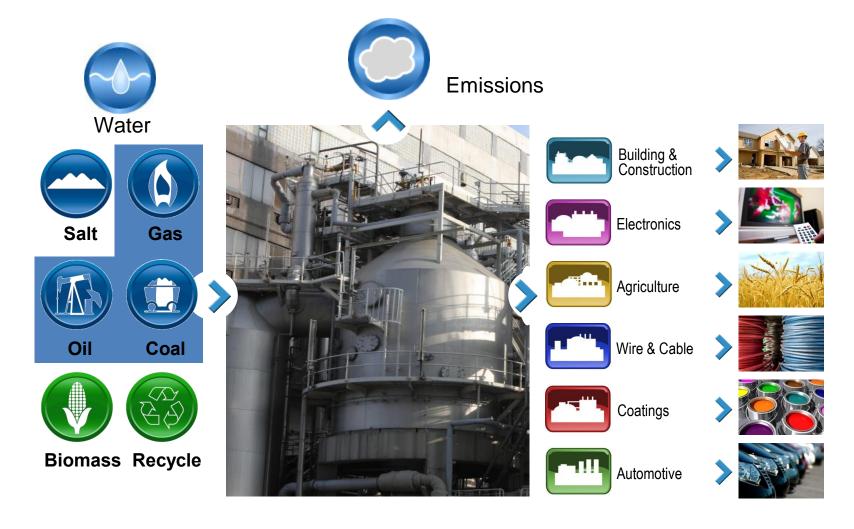
Return Shareholder Value





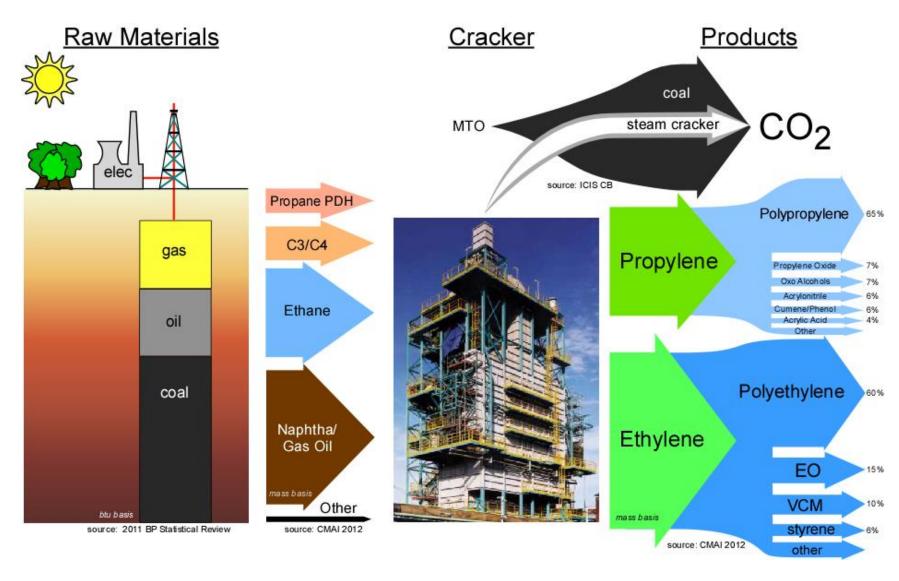


Chemical Industry Snapshot



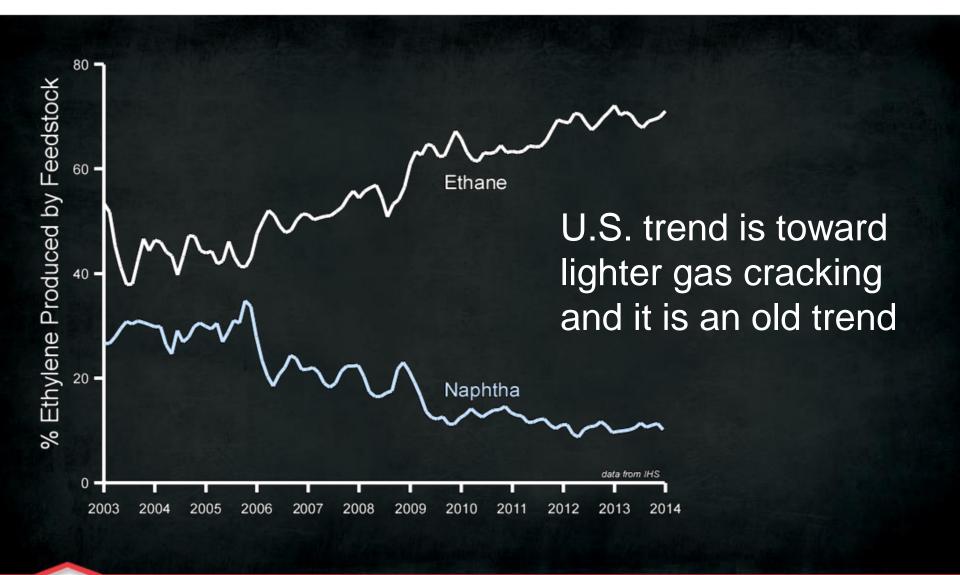


Chemical Industry Snapshot



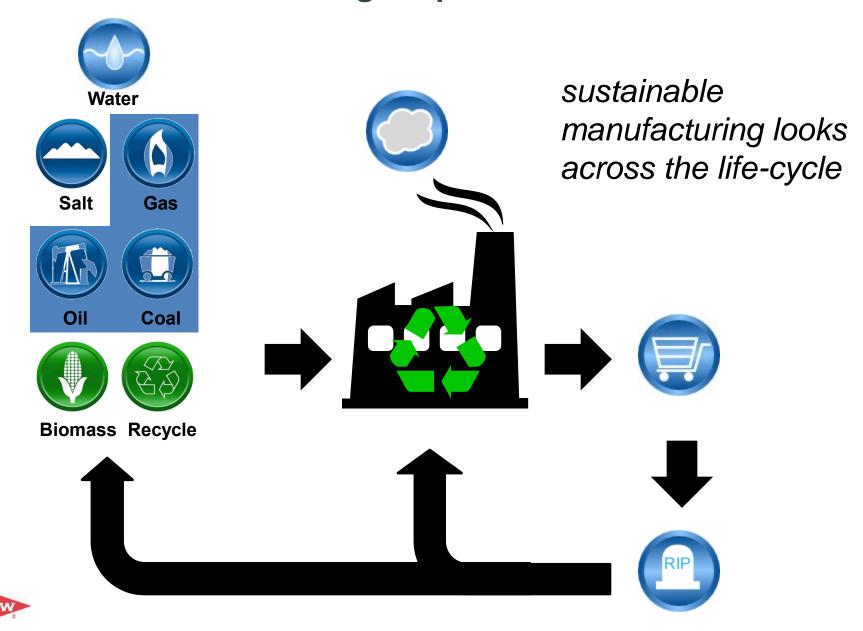


US Trend

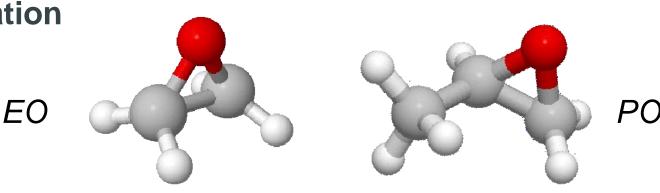




Sustainable Manufacturing Requires Broader Look



Epoxidation

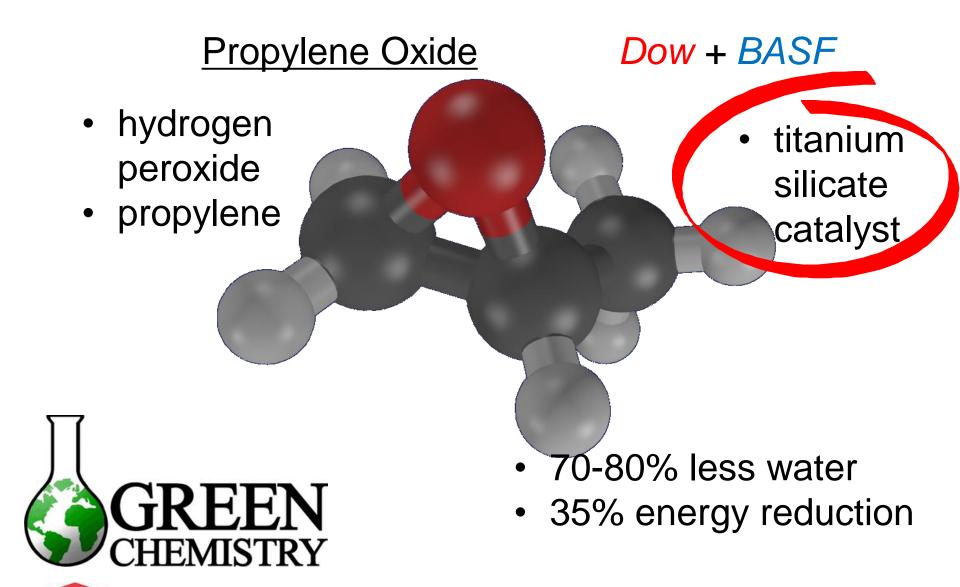


Clorohydrin Ethylene Oxide

$$+ Cl_2 + H_2O \xrightarrow{aq} HO$$
 $\longrightarrow HO$
 $\longrightarrow CI \xrightarrow{NaOH} O$
 $\longrightarrow HO$
 $\longrightarrow 1915-1975$

Direct Oxidation Ethylene Oxide

Sustainable Manufacturing Examples: Catalysis

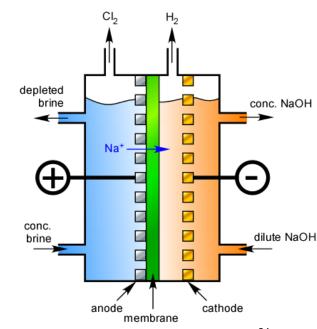


Chlorohydrin Process

Chlorohydrin Propylene Oxide propylene

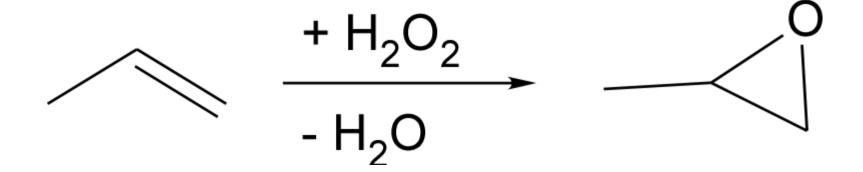
Issues:

- requires a chlorine plant
- chlorine is lost to an aqueous salt stream
- chlorinated co-products are produced
- brine for chlor-alkali is solution minded
- difficult way to add oxygen





Improved PO Process - HPPO



Hydrogen peroxide is the oxidant – *only water as coproduct*

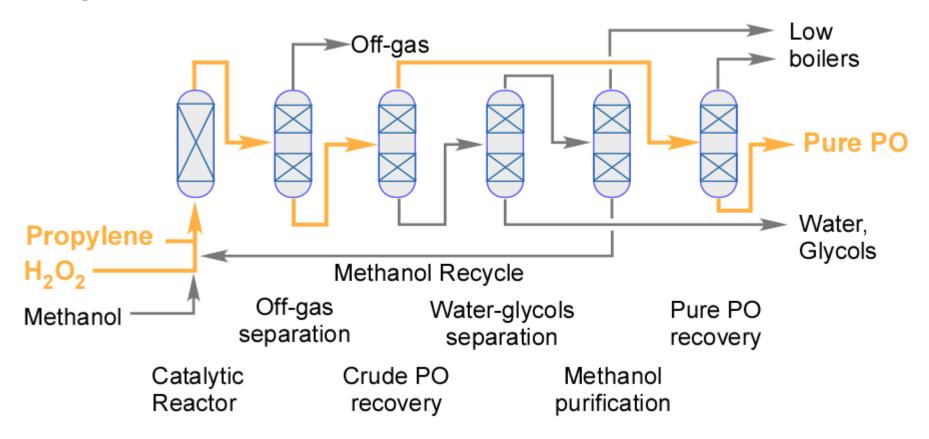
Peroxide provided as an aqueous solution from co-located hydrogen peroxide plant – *eliminate transportation*

Catalyst system enables the technology



Process Flow Diagram

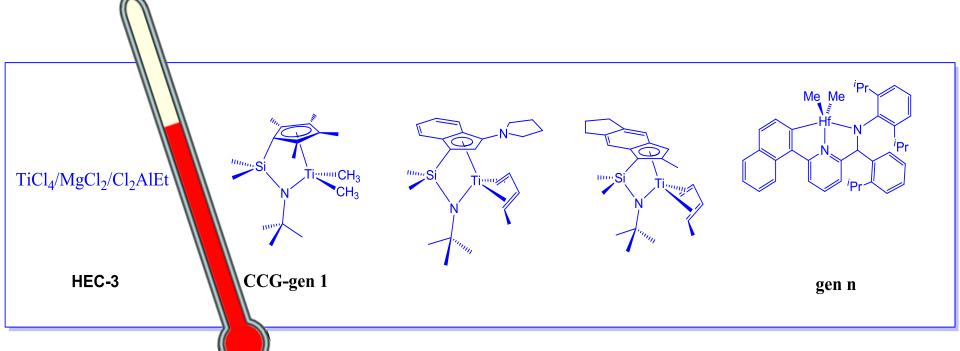
Simplified Process Flowsheet





Sustainable Manufacturing Examples: Catalysis

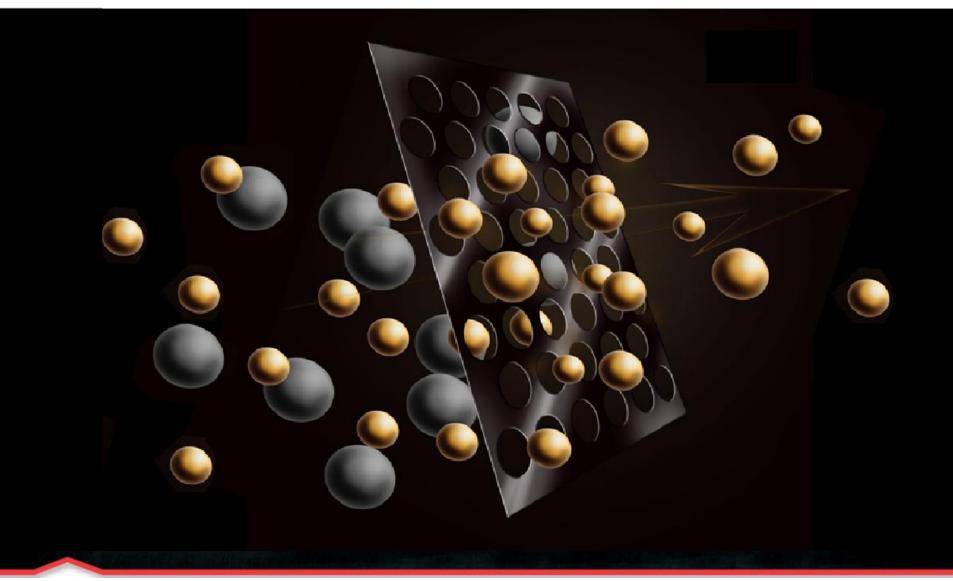
Polyethylene: Higher Efficiency and Plant Throughput Through Improved Catalyst Design



Increasing Thermal Stability and Efficiency



Next Generation Manufacturing Processes

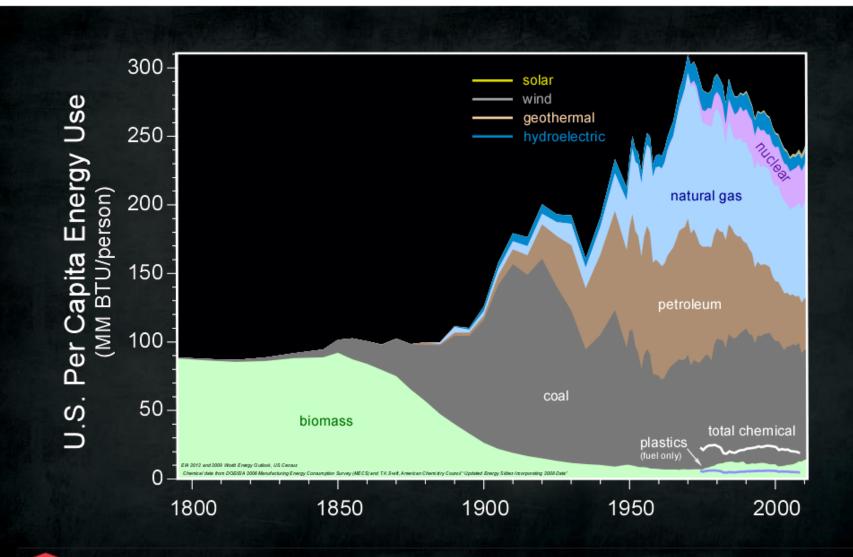






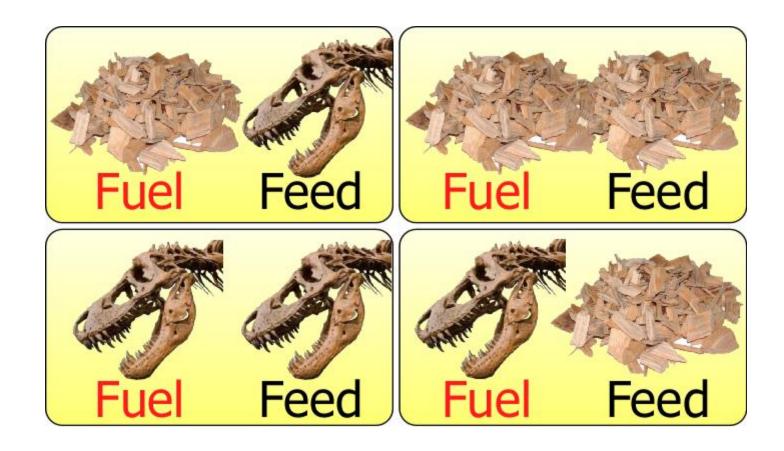


Per Capita Energy Use





Two Carbon Flavors





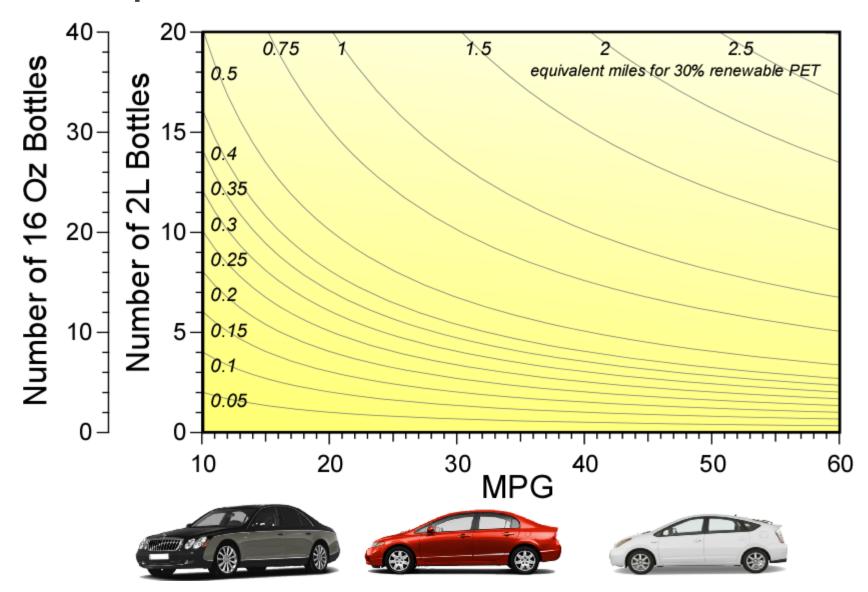
What Impact?



material	per capita consumption (lb/yr)	
PET packaging	17	
petroleum	6619	
natural gas	8037	
coal	6439	
gasoline	2495	
sand and gravel	13923	
cement	512	
iron ore	340	
salt	403	
beef	54.3	
chicken data from HIS, 2012 ERS	55.7 USDA, 2011 National Mining Assoc., World Bank	



PET Comparison





FILMTEC™ Modules for Water



Process	Operating Energy Consumption (Kwh/m³)	Customer Energy Savings 2005-2015 (Barrels of Oil-eq)
Multi Stage Flash (MSF)	13.5 - 25.5	242 million
Multi Effect Distillation (MED)	6.5 – 11	82 million
Reverse Osmosis	3 - 3.5	



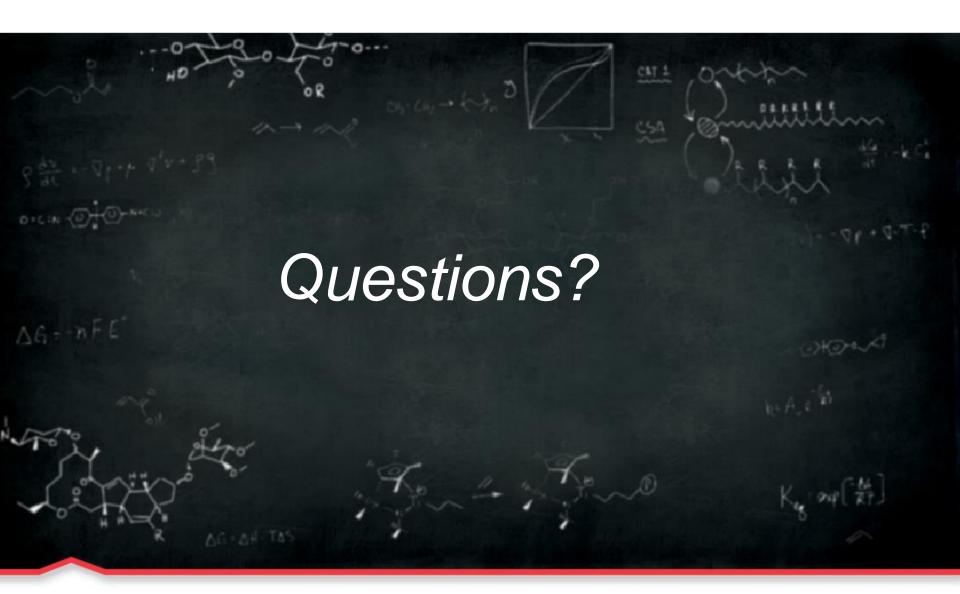
Go After the 21,000 lbs





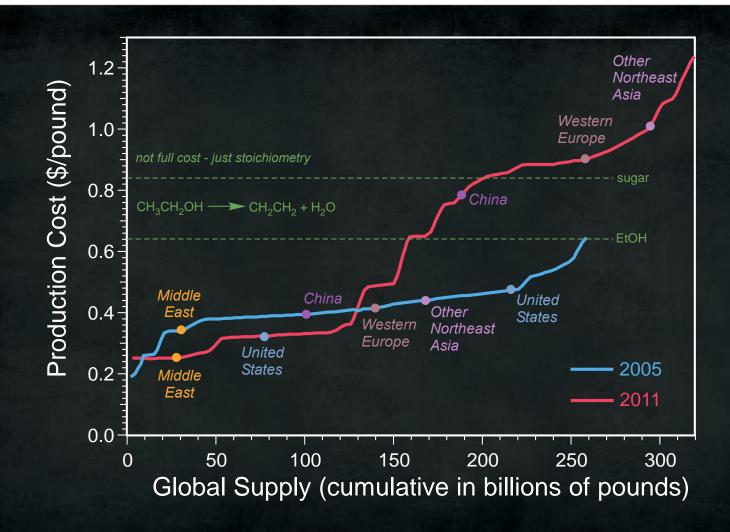


The End





Shale Gas Impact



Owen Kean and T.K. Swift, American Chemistry Council, "Industry-Transforming Natural Gas into Products", National Academy Forum on Unconventional Gas, 11 September 2012.



Which is environmentally better?



A vegan in a Hummer

